

Christopher J Jerzewski,

Executive Director of Business Development
New York State Real Estate Salesperson

EXPERIENCE SUMMARY

Mr. Jerzewski is a Sales & Marketing Executive with significant expertise in creating, expanding and monetizing businesses. He has a demonstrated track record for defining strategic plans, implementing innovative processes and building infrastructure to maximize profitability. His vast experience has allowed him to build high performing teams and influence business owners, executives and strategic partners to accomplish corporate goals.

Jerzewski has over 25 years of experience in business operations, relationship and strategic management having previously served as the chief operating officer at Nidus Development and CCS Oncology. He has also held several key executive sales management positions at McGuire Development Company, Greenski Properties LLC and HSBC.

Jerzewski received his bachelor's degree in mathematics from SUNY Potsdam and his master's degree in business administration (MBA) from J.L. Kellogg School of Management at Northwestern University.

Mr. Jerzewski serves as **Executive Director of Business Development of Colby Development, LLC**. In this capacity he is responsible for developing and providing the leadership to implement and manage the overall sales strategy for Colby Development which includes real estate development and brokerage services.



Christopher J. Jerzewski

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INDUSTRY EXPERIENCE

- Real Estate
- Health Care
- Banking

FUNCTIONAL LEADERSHIP EXPERIENCE

- Sales
- Marketing
- Operations
- Risk Management

AREAS OF EXPERTISE

- Sales/Pricing Strategies
- Contract Negotiation
- Client Acquisition
- Business Acquisitions
- Relationship Management
- Business Plan Development
- Employee Recruitment
- Corporate Strategy
- Organizational Leadership

